## Bloc

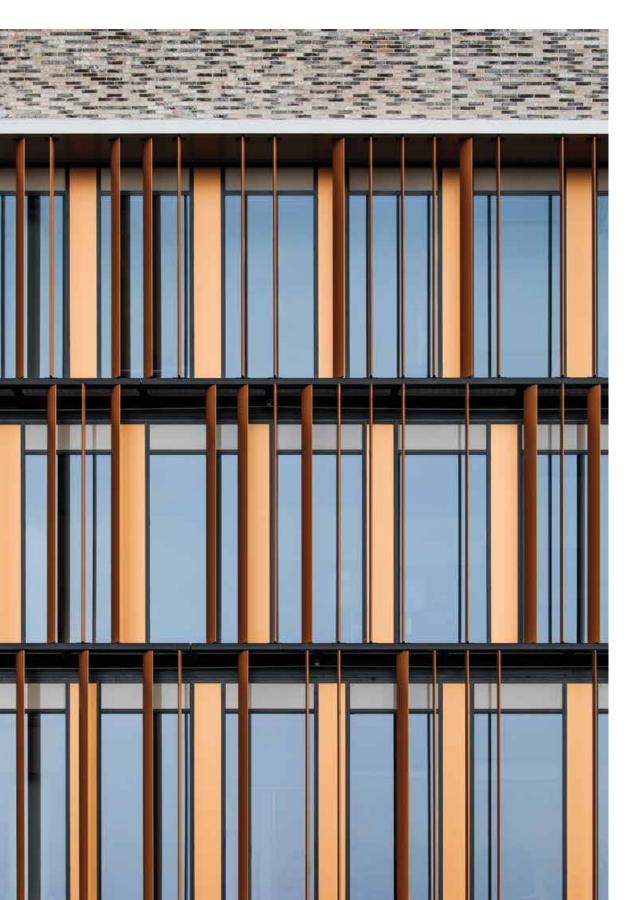
People Precision Performance



Originating in Canberra and with operations in the ACT and NSW, Bloc is a design and construction firm specialising in exceptional quality residential, commercial, hotel and retail projects.

Over the past 20 years, Bloc has established its solid reputation for delivering projects of uncompromising quality and craftsmanship and excellence in design management. Its projects to date total more than two billion dollars.

With the soul of a small company but the unprecedented experience of delivering large-scale projects, Bloc has developed the successful systems and procedures necessary to deliver exceptional results on every project for every client. Bloc directors are hands-on and their team brings tangible value to developments from beginning to end.



On Time. On Budget. Uncompromised Quality.

The company's quality assurance, unsurpassed customer service and consistent results ensure clients return to Bloc when they are ready to commence a new project. This repeat business demonstrates Bloc's ability to consistently manage the design, procurement and construction process to achieve optimal outcomes. Award-winning developer Doma Group has worked with Bloc for 20 years to deliver a large portfolio of market-leading projects, creating some of Australia's best places to live, work, stay and play.

Bloc works in successful partnership with developers and organisations of all levels to deliver buildings on time, on budget and with uncompromised quality.















Great people building great things

Bloc has the best people on the job from start to finish, including its hands-on directors who are involved in every phase of project delivery, from planning through to completion. Their daily involvement during both the design and construction phases ensures strong leadership and brings vast experience to all Bloc's projects.

The Bloc board has a combined experience of more than 70 years in the construction Industry and its expertise is supported by an award-winning team. Bloc focuses on each client's individual requirements to form successful long-term relationships.





**Uncompromised Quality** 

Bloc's people set it apart

Andrew Redwin

**Drew Mathias** 

Design and Business Development

Following a decade of experience at Tier 1 construction companies, Andrew started Bloc in 2002 (formerly branded Redwin Constructions). He has been instrumental to Bloc's growth. His diligence and passion for design and construction management, and his strong corporate leadership, have earned him an exceptional reputation amongst clients and colleagues.

**Construction Management** 

Drew has over 25 years experience in the construction industry, having started as a site engineer on large scale projects with Tier 1 companies before joining Redwin Constructions in 2005. He is extremely diligent and his attention to detail and extensive site management experience is invaluable. Like all Bloc's Directors, Drew is extremely hands-on, ensuring that the best outcome is achieved for all clients and that no detail is overlooked.

Bachelor of Civil Engineering



Bachelor of Civil Engineering



Maurizio Rosin

Andrew Hope

#### **Construction Management**

Maurizio has more than 35 years experience in construction and a well-earned reputation for high-performance on all projects. After starting his industry career as an apprentice carpenter and working on every facet of project delivery, Maurizio rose through the ranks to managing many of Bloc's large-scale construction projects. His extensive knowledge, strong communication skills and project management experience are invaluable.

#### Chief Financial Officer

As Bloc's Chief Financial Officer, Andrew is responsible for the Group's cash flow and treasury management, corporate governance and financial and tax reporting obligations. Andrew has a wealth of experience in the property sector. He spent the first 8 years of his career in chartered accounting before moving to industry. From there he has worked solely in the property industry for over a decade. This includes for multi-national and large private property developers and investors. Andrew holds a Bachelor of Commerce from the Australian National University, a Master of Taxation from the University of Sydney and is a member of Chartered Accountants Australia and New Zealand.





#### **David Murphy**

#### Justin Lee

#### Senior Design Manager

David has more than 30 years in the construction industry and his design projects have been recognised locally and internationally. One project won the International Project of the Year at the 2015 Building Awards in London. Before joining Bloc in 2013 he managed his own business. David is experienced in all sectors of the construction industry and has worked across a diverse range of projects from prisons and national institutions through to large-scale mixeduse precincts. At one time he managed 14 different architectural firms on one project. David believes good design can solve everything.

#### **Project Director**

Justin has more than 19 years' experience in construction, in both engineering services and project management. He is a qualified mechanical engineer, having started his career working for a mechanical services provider before progressing through the ranks to become the Project Director, focused on overall project design in addition to services delivery. Justin brings key expertise to the Bloc business to deliver large scale commercial projects.







#### Zvon Seselja

#### Safety Manager

Zvon has 30 years of experience in the construction industry. Starting out as a carpenter, Zvon has worked for several tier one companies across all aspects of site management. Zvon manages both Bloc's operational work health safety and environmental management system (WHS & EMS) and site safety coordinators across its active projects. Zvon is a lateral thinker and applies a wealth of hands on experience to the role of safety manager. Zvon leverages his background in construction management to deliver consistency in site safety.







## Bloc's projects speak for themselves

# Residential Unsurpassed Experience

1 Sydney Ave \$20 million

Friday Apartments	Axial Apartments	The Pier Apartments	A&A Apartments
\$15 million	\$20 million	\$55 million	\$80 million
Envy Apartments	Alluvion Apartments	Edition Apartments	Sapphire Apartments
\$15 million	\$20 million	\$35 million	\$54 million
Century Apartments	Braybrooke St Apartments	Watermark Apartments	82W Apartments
\$12 million	\$12 million	\$25 million	\$46 million
Eminence Apartments	Clifford Apartments	Verve Apartments	Foundry Apartments
\$15 million	\$10 million	\$86 million	\$47 million
Bridgepoint Residences	Axiom Apartments	Watersedge	Galerie Apartments
\$30 million	\$20 million	\$47 million	\$55 million
Dockside	Palko Apartments	Lume Apartments	Huntington
\$45 million	\$50 million	\$97 million	\$74 million
Realm Park	Lyneham	Bishops Gate Apartments	
\$40 million	\$10 million	\$15 million	
Realm Quarters	Woden Green	DKSN Stage 1	
\$20 million	\$15 million	\$30 million	

Canberra Labor Club

\$43 million

Halston Apartments

\$20 million

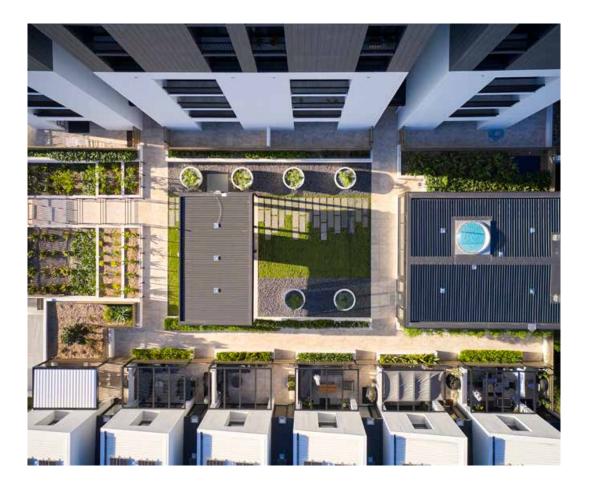
Bloc has delivered thousands of residences for various markets and a wide range of clients. Its directors have unsurpassed residential experience, particularly in the Canberra region, which spans custom-designed luxury dwellings, townhouses and units, and quality, high-density apartments.

The company's unique experience in the residential space allows it to tailor and manage construction and design to fit any environment, budget and scope. Bloc works with its clients, architects and sub-contractors to craft beautiful, highly desirable residences for investors and owner-occupiers that make a lasting impact on the architectural landscape.





Galerie \$55 million







### Commercial Diligence and Delivery

AIHW \$25 million

ATO Albury \$30 million

DHS 18 Canberra Ave \$35 million

Albury Carpark \$12 million

Woden Carpark \$25 million

59 Wentworth Ave \$15 million

**Aviation House** \$40 million

Sirius \$200 million

**National Archives** \$67 million

The Store, Newcastle \$120 million

Canberra Labor Club

\$43 million

**Dickson ACT Government** 

\$103 million

Canberra Centre Stage 1A

\$44 million

Bloc has spent 23 years establishing a strong reputation for quality craftsmanship, and diligence in commercial construction. Once again, Bloc's expertise in design management has ensured the successful delivery of quality commercial buildings.

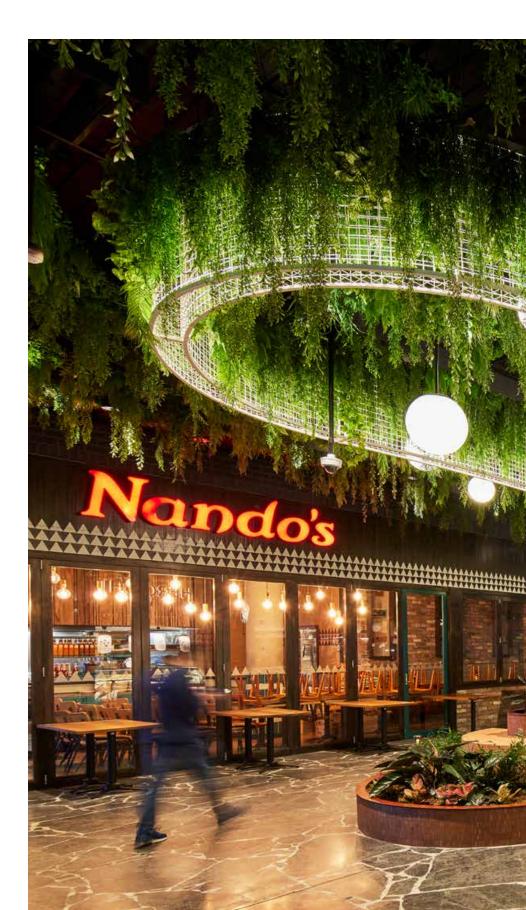
With uncompromising ethical, design and security standards, Bloc has worked collaboratively with various entities, including Commonwealth government organisations, to delivery high-profile, quality commercial and public buildings. Additionally, it has extensive Commonwealth government procurement experience and provides strategic advice to clients when delivering integrated projects for Commonwealth organisations.













## Retail No detail too small, no challenge too big

Bloc has delivered numerous retail and hotel spaces throughout the ACT and interstate, working with each client to develop a design and feel that adds to the brand and ensures the project's long-term success. Bloc understands that retail projects require extensive planning for future use. Flawless design management and execution is key to achieving desired results for retail projects.

"Bloc and their team have been an asset to work with from day one. They have always delivered on what was promised and given me peace of mind that the project, regardless of how complex, is being properly managed."

Lynn Kreibig

Queensland Investment Corporation







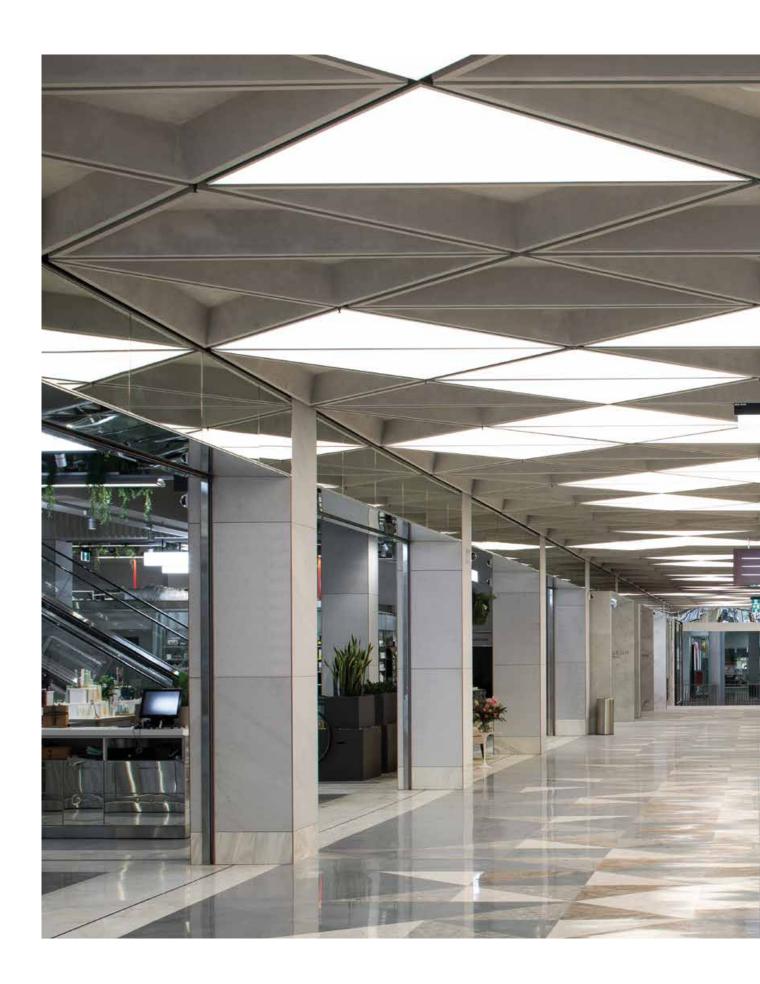
### Refurbishment

Taking pride in what we do

Bloc takes great pride in refurbishing iconic buildings and the reuse of existing spaces. To date, the company has worked on a number of significant local quality fitouts including the Realm Hotel refurbishment, Access Economics, Capital Day Surgical Centre, Dataflex, ISIS Fertility Clinic, Yellow Edge and various Government departments.









Construction, development and design management

Advise, manage, lead

Bloc offers construction management services including cost plus, Guaranteed Lump Sum (GMP) and fixed lump sum. It also has extensive project procurement experience and can provide strategic advice to clients throughout the construction process to ensure the best outcome.



Early stage design input is a key service provided by Bloc. This ensures value for money design elements including layout, structural systems, building fabric and finishes are incorporated at the earliest stages of a project. Clients work with Bloc's design management team from the pre-design approval stage to ensure that the end product is as efficient as possible and meets client's individual needs. Bloc's in-house knowledge of the costs and benefits associated with construction materials and techniques allow the design process to move quickly and provide the best value for money.

Profitable Projects
Bloc treats your project
as if it's our own

A key indicator of any project's success is profit. Bloc doesn't waste money; and it doesn't waste time. Strong financial growth is the cornerstone of good business and Bloc believes this is achieved through meticulous management, rigorous review and having clearly defined fiscal outcomes at the outset of all projects.



### Bloc

Your first choice for a construction partner

## O1 Experience

Bloc's performance speaks for itself. On time. On budget. Uncompromised quality.

# Value of good management

Bloc treats your project as its own. Every decision is based on what's right for the client and Bloc always strives for the best value.

## 03 It comes from the top

Bloc's directors are involved daily with projects to ensure best practice and best outcome.

## 04 Local knowledge

Bloc knows the local market and is committed to delivering desirable and profitable developments.

## 05 Planning

Bloc's success is by design, not luck. The diligence it applies to planning, its commitment to risk management and a measured approach to each project delivers exemplary results, every time.

### 06 Resources

Bloc's professional staff ensure it's an efficient operation, resourced to do the job and has the skills and experience to manage risk.



